THE RUBIN

MUSEUM OF ART

WEBSITE USER PROFILES EVALUATION REPORT

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Executive Summary

The Rubin Museum of Art established a visitor survey on their website on October 12, 2022. The goal of this visitor survey was to gain insights into user motivations of digital visitors. As you will see throughout the report, four main user motivations were selected for the survey; *Mindfulness*, *Art*, *Social*, & *Other*. For the analysis, Google Analytics was connected to the survey, and segments were established based on the four user motives. Overall, the time range for the analysis was from October 12 - November 30, 2022. In order to visualize data, Google Analytics was connected to Looker Studio to gain a better understanding of user motivations through the implementation of several charts and a selection of dimensions/metrics. During the implementation of visualizations, *Audience/Sources* and *Behavior/Content* were established as the main points of analysis for each segment.

The comparison of the four visitor motivations supplied valuable insights. To begin, the *Mindfulness* motivated user was most active in responding to the survey, therefore, we found *Mindfulness* users topped many of our charts in activity. This mindfulness oriented user enjoys media content the most compared to *Art*, *Social*, and *Other* motives. The analysis also illustrates that *Art* motivated users interact with collection objects at a higher rate of sessions. In terms of *Social* motivated users, it came as no surprise that, when compared to other motives, they visited the Events/Plan/Exhibition/Ticket pages the most. This correlates with *Social* users' main objectives of using the website as a gateway to the happenings at the museums. Finally, *Other* motivated users had the second most sessions in media and blog related content, and had the most visits from the survey to the About page.

Collectively, the analysis presented some insights that might be of value to the Rubin Museum of Art. To begin, it seems *Mindfulness* visitors overwhelmingly interacted with media content, especially podcast episodes. Therefore, in order to increase website engagement, creating new content specifically for Social and Art motives can boost engagement on this front [See recommendations for ideas] Furthermore, as previously mentioned, Art users interact the most with collection objects, to increase engagement from other motives with collection objects we recommended introducing these pages in innovative ways. [See recommendations for ideas] Regarding Other users, the ability to write in their response in the survey may be able to expand on their true motivation, since the study revealed that these users are interested in a variety of sites, including employment, media material, and pages containing information about the museum's collections, staff, and employees. In conclusion, an assessment of the analysis must take into account that it was constrained due to the small number of survey respondents. A longer length of time for accumulating additional data may yield novel or advantageous discoveries.

Introduction

The Rubin Museum of Art describes themselves as a "dynamic environment that stimulates learning, promotes understanding, and inspires personal connections to the ideas, cultures, and art of Himalayan regions. Google Analytics has enabled the digital media team at Rubin to track website interactions and get user insights. However, there are limits to these metrics, such as the inability to establish the reasons why visitors visit the website. Consequently, the Rubin Museum of Art established a visitor survey on their website on October 12, 2022, and requested visitors to classify themselves according to their motive for visiting online in order to acquire a deeper understanding of the user motives of digital users. The endeavor to track the online and offline journey of visitors would greatly profit from the analysis of this data within the context of Google Analytics.



Figure 1.1: Example of how the visitor motivation survey appeared for visitors to the Rubin website

The goal of the visitor motivation survey is to classify Rubinmuseum.org visitors according to their reason for visiting. Specific motives have been considered in terms of how various website components are employed by these groups and the overall user experience across all domains.

Research Objective

The objective of this analysis is to understand the four key user motives as revealed by a survey conducted by the Rubin Museum of Art on their website for research. By comparing their behaviors and content interactions, the acquired data helped us achieve our objective of gaining a deeper understanding of specific motivations. This will impact the design and content of future websites in order to meet the demands of the analyzed audience.

Methodology

- ❖ An online survey served as the basis for our analysis. This analysis was conducted with data from the time period of October 12 November 30, 2022.
- The following prompt was presented to Rubin Museum website visitors.

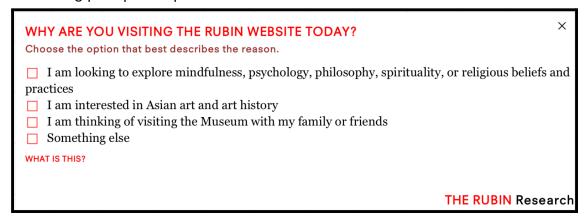


Figure 1.2: The visitor motivation survey on the website of Rubin Museum

Behind the scenes, the subsequent segment names were applied in Google Analytics for each corresponding question:

Survey Question	Segment Name
I am looking to explore mindfulness, psychology, philosophy, spirituality, or religious beliefs and practices	Motive_Mindfulness
I am interested in Asian art and art history	Motive_Art
I am thinking of visiting the Museum with my family of friends	Motive_Social
Something else	Motive_Other

• Furthermore, the data from the survey results on Google Analytics was used in conjunction with **Looker Studio** to create visualizations and conduct findings & recommendations with the use of dimensions and metrics.

Metrics: Segment data was divided into two main categories; Audience/Sources & Behavior/Content. Lastly, the Comparison of Motivations category was necessary to understand distinctions between the four motivations.

Category	Dimensions	Metrics
Audience/Source s	User Type, Device Category, Gender, Country, City, Medium	Users, New Users, Sessions, % New Sessions
Behavior/Content	Page Title, Landing Page, Page path level 2	Sessions, Pages / Session, Avg. Time on Page, Unique Page Views, Entrances
Comparison of Motivations	Motivations, Page Title, User Type, Page path level 2, Device Category	Users, Sessions, Pages/Session, Unique Pageviews, Avg. Time on Page, Avg. Session Duration, % New Sessions, Video - Open Overlay or Play (Goal Starts) & (Conversion Rate)

Limitations:

- 1. This time range of this analysis was for less than two months, therefore data collection was limited.
- 2. Distinction between exhibitions & programs was unclear with current URL structure.



MUSEUM

Overall User Profiles

Oct 12, 2022 - Nov 30, 2022

AUDIENCE & SOURCES



% New Sessions 73.09%

USER TYPE



LOCATION

	Country		Se	essior	ıs 🕶
1.	United States			82	2.1%
2.	India			2	2.0%
3.	United Kingdom			1	.9%
4.	Canada			1	.6%
5.	Australia			C	.7%
		1	- 5 / 152	<	>



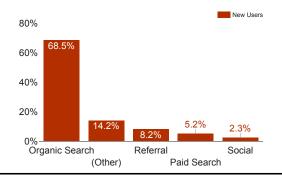
DEVICE TYPE

mobile

desktop

tablet

TRAFFIC SOURCE



Unique Pageviews by Collection Objects

	Page Title	Unique Pagev
1.	Works - Rubin Museum of Art	349
2.	Sarvavid Vairochana Mandala – Works – Rubin Museum of Art	92
3.	Green Tara – Works – Rubin Museum of Art	85
4.	Siddhi Lakshmi – Works – Rubin Museum of Art	80
5.	Buddha Shakyamuni – Works – Rubin Museum of Art	53
	Grand total	6,789 5 / 1660 >

Unique Pageviews by Media

	Page Title	Unique Pagev
1.	Attachment Episode 3 Rubin Museum of Art	1,008
2.	Media Center Rubin Museum of Art	718
3.	Ignorance Episode 6 Rubin Museum of Art	396
4.	Entering the Mandala Episode 1 Rubin Museum of Art	357
5.	Anger Episode 5 Rubin Museum of Art	347
	Grand total	6,453

BEHAVIOR

66.051

2.4

00:01:43

User Page Interaction

	Page Title	Unique Page	Entrances	Avg. Time on Page
1.	Rubin Museum of Art	21,022	20,052	00:00:44
2.	AWAKEN Podcast Rubin Mus	4,899	4,172	00:01:12
3.	Exhibitions Rubin Museum of Art	4,835	1,423	00:00:50
4.	Plan Rubin Museum of Art	3,863	1,176	00:01:29
5.	Tickets Rubin Museum of Art	3,830	1,739	00:02:22
	Grand total	124,089	65,893	00:01:11
				1 - 5 / 6931 🔇 🗦

Landing Page Sessions



Landing Page	Sessions *
rubinmuseum.org/	32.36%
rubinmuseum.org/page/tickets	2.63%
rubinmuseum.org/events/series/k2-friday	2.37%
rubinmuseum.org/events/exhibitions	2.36%
rub in museum.org/events/exhibitions/man	1.99%
Grand total	100%
	rubinmuseum.org/ rubinmuseum.org/page/tickets rubinmuseum.org/events/series/k2-friday rubinmuseum.org/events/exhibitions rubinmuseum.org/events/exhibitions/man Grand total

Top 10 Page Journey

	Page path level 2	Sessions *	% New Sessions
1.	/	21,868	78.55%
2.	/events/	13,758	68.19%
3.	/page/	5,539	67.54%
4.	/landing/	4,845	80.14%
5.	/mediacenter/	4,078	58.26%
6.	/blog/	4,041	87.58%
7.	/collection/	2,781	78.25%
8.	/spiral/	2,231	81.49%
9.	/objects/	1,794	63.49%
10.	/about/	1,604	59.91%
	Grand total	66,051	73.09%
			1-100/388 < >

Unique Pageviews by Exhibition

	Page Title	Unique Pagevie
1.	Exhibitions Rubin Museum of Art	4,819
2.	Mandala Lab Rubin Museum of Art	3,443
3.	Healing Practices Rubin Museum of Art	2,084
4.	The Tibetan Buddhist Shrine Room Rubin Museum of Art	886
5.	Tales of Muted Spirits—Dispersed Threads—Twisted Shangri-L	615
	Grand total	15 451

Unique Pageviews by Programs(Events)

	Page Title	Unique Pagevi
1.	Exhibitions Rubin Museum of Art	4,834
2.	Mandala Lab Rubin Museum of Art	3,443
3.	K2 Friday Nights - Free Admission, Cocktails, DJs, and Mor	3,431
4.	Events Rubin Museum of Art	3,283
5.	Healing Practices Rubin Museum of Art	2,084

Grand total

1-5/1308 < >

36.081

1-5/340 < >



User Motive: Art

Oct 12, 2022 - Nov 30, 2022

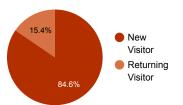
AUDIENCE & SOURCES

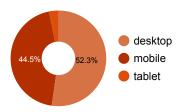


% New Sessions **84.23**%

USER TYPE

DEVICE TYPE



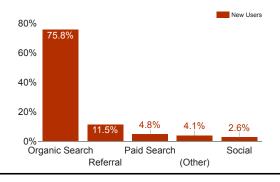


LOCATION

	Country	Sessions •
1.	United States	75.8%
2.	United Kingdom	2.3%
3.	Canada	2.1%
4.	India	2.0%
5.	Germany	1.8%
		1-5/42 < >

	City		Sessions *	
1.	New York		31.1%	b
2.	(not set)		6.5%	D
3.	Los Angeles		2.5%	D
4.	London		1.3%	D
5.	Boston		1.3%	D
		1	-5/321 < >	

TRAFFIC SOURCE



Unique Pageviews by Collection Objects

	Page Title	Unique Pagev
1.	Works - Rubin Museum of Art	24
2.	Green Tara – Works – Rubin Museum of Art	7
3.	Buddha Amitayus – Results – Search Objects – Rubin Museu	6
4.	Buddha Shakyamuni – Results – Search Objects – Rubin Mus	5
5.	Akshobhyavajra Ghuyasamaja – Works – Rubin Museum of Art	5
	Grand total	377 5 / 261 >

Unique Pageviews by Media

	Page Title	Unique Pagev
1.	Media Center Rubin Museum of Art	16
2.	Tibetan Buddhist Shrine Room video With 2 hours of meditative	7
3.	Entering the Mandala Episode 1 Rubin Museum of Art	6
4.	Anger Episode 5 Rubin Museum of Art	6
5.	Healing Practices Exhibition Audio Tour Rubin Museum of Art	5
	Grand total	89

1-5/33 < >

BEHAVIOR

Sessions 710 7.8

00:04:29

User Page Interaction

	Page Title	Unique Page	Entrances	Avg. Time on Page
1.	Rubin Museum of Art	395	363	00:00:25
2.	Exhibitions Rubin Museum of Art	111	15	00:00:34
3.	Results – Search Objects – Rub	104	0	00:00:36
4.	Collections – Rubin Museum of	77	5	00:00:28
5.	Plan Rubin Museum of Art	74	9	00:00:43
	Grand total	2,673	710	00:00:39
				1-5/796

Landing Page Sessions



	Landing Page	Sessions *
1.	rubinmuseum.org/	53.8%
2.	rubinmuseum.org/events/exhibitions	2.4%
3.	rubinmuseum.org/page/plan	1.3%
4.	rubinmuseum.org/page/tickets	1.3%
5.	rubinmuseum.org/landing/awaken	1.3%
	Grand total	100.0%
	1 - 100	/ 209 < >

Top 10 Page Journey

	Page path level 2	Sessions *	% New Sessions
1.	/	388	88.7%
2.	/events/	93	80.6%
3.	/collection/	74	79.7%
4.	/page/	31	80.6%
5.	/landing/	29	86.2%
6.	/mediacenter/	27	70.4%
7.	/blog/	18	88.9%
8.	/spiral/	14	85.7%
9.	/about/	9	55.6%
10.	/objects/	8	37.5%
	Grand total	710	84.2%
			1 - 21 / 21 /

Unique Pageviews by Exhibition

	Page Title	Unique Pagevie
1.	Exhibitions Rubin Museum of Art	111
2.	Mandala Lab Rubin Museum of Art	58
3.	Healing Practices Rubin Museum of Art	50
4.	The Tibetan Buddhist Shrine Room Rubin Museum of Art	30
5.	Gateway to Himalayan Art Rubin Museum of Art	28
	Grand total	380
		1-5/44 < >

Unique Pageviews by Programs(Events)

	Page Title	Unique Pagevi
1.	Exhibitions Rubin Museum of Art	111
2.	Events Rubin Museum of Art	59
3.	Mandala Lab Rubin Museum of Art	58
4.	Healing Practices Rubin Museum of Art	50
5.	The Tibetan Buddhist Shrine Room Rubin Museum of Art	30

Grand total



User Motive: Mindfulness

MUSEUM OF ART

Oct 12, 2022 - Nov 30, 2022

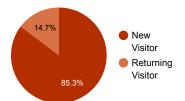
AUDIENCE & SOURCES

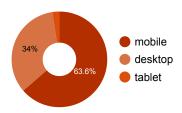


83.30%

USER TYPE

DEVICE TYPE



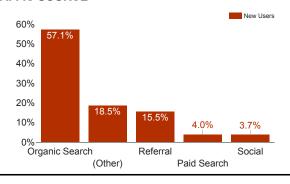


LOCATION

	Country	Sessions -
1.	United States	80.3%
2.	Canada	2.3%
3.	United Kingdom	1.9%
4.	India	1.1%
5.	Germany	1.0%
		1-5/63 < >

	City		Sess	ions •
1.	New York			28.4%
2.	(not set)			6.2%
3.	Los Angeles			1.2%
4.	Chicago			0.9%
5.	Atlanta			0.9%
		1	- 5 / 589	: >

TRAFFIC SOURCE



Unique Pageviews by Collection Objects

	Page Title	Unique Pagev
1.	Sarvavid Vairochana Mandala – Works – Rubin Museum of Art	8
2.	Works - Rubin Museum of Art	6
3.	Green Tara – Works – Rubin Museum of Art	3
4.	Hayagriva – Works – Rubin Museum of Art	3
5.	Black Hayagriva – Results – Search Objects – Rubin Museum	2
	Grand total	104
	1	-5/82 < >

Unique Pageviews by Media

	Page Title	Unique Pagev
1.	Media Center Rubin Museum of Art	80
2.	Anger Episode 5 Rubin Museum of Art	36
3.	Ignorance Episode 6 Rubin Museum of Art	35
4.	Entering the Mandala Episode 1 Rubin Museum of Art	34
5.	Welcome to AWAKEN Rubin Museum of Art	33
	Grand total	501 1 - 5 / 63 >

BEHAVIOR

1,347

Pages / Sess

00:03:59

User Page Interaction

	Page Title	Unique Page	Entrances	Avg. Time on Page
1.	Rubin Museum of Art	460	432	00:00:22
2.	AWAKEN Podcast Rubin Mus	238	142	00:00:40
3.	Mandala Lab Rubin Museum o	164	38	00:01:53
4.	Events Rubin Museum of Art	129	21	00:00:32
5.	Mindfulness Meditation Podcast	101	51	00:00:40
	Grand total	3,651	1,347	00:00:43
				1 - 5 / 637

Landing Page Sessions

CONTENT

Pageviews Entrances 1.3K

1	Landing Page	Sessions *
1.	rubinmuseum.org/	33.7%
2.	$rub in museum.org/page/mindfulness-medi\dots\\$	3.7%
3.	rubinmuseum.org/landing/awaken	3.6%
4.	$rub in museum.org/events/series/mindfulne\dots\\$	3.0%
5.	rub in museum.org/events/exhibitions/man	2.6%
	Grand total	100.0%
	1 - 100	/ 446 < >

Top 10 Page Journey

	Page path level 2	Sessions *	% New Sessions
1.	/	453	87.9%
2.	/events/	247	82.6%
3.	/mediacenter/	187	72.2%
4.	/landing/	156	80.1%
5.	/page/	94	86.2%
6.	/collection/	63	92.1%
7.	/blog/	49	87.8%
8.	/spiral/	44	86.4%
9.	/events	23	73.9%
10.	/mediacenter	6	66.7%
	Grand total	1,347	83.3%
			1 - 27 / 27 〈 >

Unique Pageviews by Exhibition

	Page Title	Unique Pagevie
1.	Mandala Lab Rubin Museum of Art	164
2.	Exhibitions Rubin Museum of Art	100
3.	Healing Practices Rubin Museum of Art	74
4.	Tales of Muted Spirits—Dispersed Threads—Twisted Shangri-L	30
5.	The Tibetan Buddhist Shrine Room Rubin Museum of Art	27
	Grand total	483 1 - 5 / 28 >

Unique Pageviews by Programs(Events)

	Page Title	Unique Pagevi
1.	Mandala Lab Rubin Museum of Art	164
2.	Events Rubin Museum of Art	129
3.	Exhibitions Rubin Museum of Art	100
4.	Mindfulness Meditation Online Rubin Museum of Art	74
5.	Healing Practices Rubin Museum of Art	74

Grand total

1,153

1-5/110 < >



User Motive: Social

Oct 12, 2022 - Dec 30, 2022

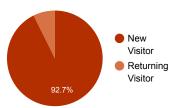
AUDIENCE & SOURCES

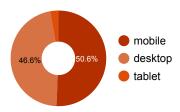


% New Sessions 92.44%

USER TYPE

DEVICE TYPE



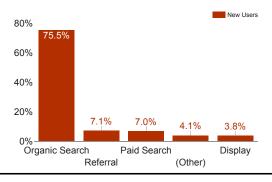


LOCATION

	Country	Sessions -
1.	United States	94.1%
2.	Canada	1.7%
3.	Italy	0.4%
4.	Switzerland	0.3%
5.	Germany	0.3%
		1-5/32 < >

	City		Sessions *
1.	New York		42.38%
2.	(not set)		3.24%
3.	Ashburn		1.02%
4.	Boston		0.89%
5.	Washington		0.89%
		1	- 5 / 552 〈 〉

TRAFFIC SOURCE



Unique Pageviews by Collection Objects

	Page Title	Unique Pagev
1.	Works - Rubin Museum of Art	5
2.	Green Tara – Works – Rubin Museum of Art	3
3.	Yellow Jambhala – Works – Rubin Museum of Art	2
4.	Book Cover with Ten Incarnations of Vishnu – Results – Searc	1
5.	Phakmodrupa (1110–1170) with His Previous Incarnations an	1
	Grand total	31
	1	-5/24 < >

Unique Pageviews by Media

	Page Title	Unique Pagev
1.	Healing Practices Exhibition Audio Tour Rubin Museum of Art	11
2.	Media Center Rubin Museum of Art	6
3.	Entering the Mandala Episode 1 Rubin Museum of Art	4
4.	Ignorance Episode 6 Rubin Museum of Art	3
5.	Envy Episode 4 Rubin Museum of Art	3
	Grand total	52 -5/24 >

BEHAVIORSessions 1.574 Pages / Session 6.4 Avg. Session Duration 00:03:01

User Page Interaction

	Page Title	Unique Page	Entrances	Avg. Time on Page
1.	Rubin Museum of Art	1,107	1,071	00:00:19
2.	Exhibitions Rubin Museum of Art	423	51	00:00:34
3.	Plan Rubin Museum of Art	324	23	00:01:08
4.	Events Rubin Museum of Art	213	17	00:00:34
5.	Mandala Lab Rubin Museum o	195	20	00:01:34
	Grand total	4,452	1,574	00:00:33
				1 - 10 / 460

Landing Page Sessions



1	Landing Page	Sessions *
1.	rubinmuseum.org/	72.0%
2.	rubinmuseum.org/events/exhibitions	3.4%
3.	rubinmuseum.org/events/exhibitions/heali	3.2%
4.	rubinmuseum.org/page/tickets	2.2%
5.	rubinmuseum.org/page/plan	1.5%
	Grand total	100.0%
	1 - 100 /	177 < >

Top 10 Page Journey

	Page path level 2	Sessions *	% New Sessions
1.	/	1,136	94.28%
2.	/events/	271	87.82%
3.	/page/	80	93.75%
4.	/events	17	64.71%
5.	/landing/	13	84.62%
6.	/collection/	13	100%
7.	/mediacenter/	10	60%
8.	/spiral/	6	100%
9.	/support/	4	75%
10.	/about/	3	100%
	Grand total	1,574	92.44%
			1 - 27 / 27

Unique Pageviews by Exhibition

	Page Title	Unique Pagevie
1.	Exhibitions Rubin Museum of Art	421
2.	Mandala Lab Rubin Museum of Art	195
3.	Healing Practices Rubin Museum of Art	150
4.	The Tibetan Buddhist Shrine Room Rubin Museum of Art	50
5.	Tales of Muted Spirits—Dispersed Threads—Twisted Shangri-L	46
	Grand total	1,010
		1-5/30 < >

Unique Pageviews by Programs(Events)

	Page Title	Unique Pagevi
1.	Exhibitions Rubin Museum of Art	423
2.	Events Rubin Museum of Art	213
3.	Mandala Lab Rubin Museum of Art	195
4.	Healing Practices Rubin Museum of Art	150
5.	K2 Friday Nights - Free Admission, Cocktails, DJs, and Mor	115

Grand total 1,822



User Motive: Other

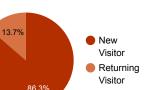
Oct 12, 2022 - Nov 30, 2022

AUDIENCE & SOURCES

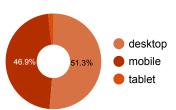


85.84%

USER TYPE



DEVICE TYPE

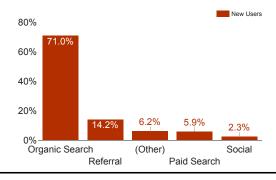


LOCATION

	Country	Sessions -
1.	United States	83.7%
2.	United Kingdom	2.4%
3.	India	2.1%
4.	Canada	1.7%
5.	France	0.8%
		1-5/42 < >

	City		Sessions *
1.	New York		37.14%
2.	(not set)		4.41%
3.	London		0.91%
4.	Jersey City		0.91%
5.	Los Angeles		0.76%
		1	- 5 / 302 < >

TRAFFIC SOURCE



Unique Pageviews by Collection Objects

	Page Title	Unique Pagev
1.	Buddha Shakyamuni – Works – Rubin Museum of Art	3
2.	Sarvavid Vairochana Mandala – Works – Rubin Museum of Art	2
3.	Black Cloak Mahakala – Works – Rubin Museum of Art	2
4.	Five Female Buddhas; Text and Illuminations of the Hundred	1
5.	Works - Rubin Museum of Art	1
	Grand total	29
	•	1 - 5 / 25 🔇 💙

Unique Pageviews by Media

	Page Title	Unique Pagev	
1.	Media Center Rubin Museum of Art		18
2.	Entering the Mandala Episode 1 Rubin Museum of Art		7
3.	Anger Episode 5 Rubin Museum of Art		7
4.	Welcome to AWAKEN Season 2 Rubin Museum of Art		5
5.	Tibetan Buddhist Shrine Room video With 2 hours of meditative		5
	Grand total	-5/30 <	85

BEHAVIOR

Sessions 657 Pages / Session 6.2

00:03:54

User Page Interaction

	Page Title	Unique Page	Entrances	Avg. Time on Page
1.	Rubin Museum of Art	337	319	00:00:32
2.	(not set)	84	8	00:00:48
3.	Events Rubin Museum of Art	67	9	00:00:42
4.	Mandala Lab Rubin Museum o	56	6	00:01:36
5.	Exhibitions Rubin Museum of Art	50	5	00:00:44
	Grand total	1,826	657	00:00:44
				1 - 10 / 500

Landing Page Sessions

CONTENT

Pageviews 4,084

Entrances 657.0

	Landing Page	Sessions *
1.	rubinmuseum.org/	51.8%
2.	rubinmuseum.org/about/jobs	2.7%
3.	rubinmuseum.org/events/series/k2-friday	1.4%
4.	rubinmuseum.org/events	1.4%
5.	rubinmuseum.org/events/series/brainwave	1.1%
	Grand total	100.0%
	1 - 100	/ 201 〈 〉

Top 10 Page Journey

	Page path level 2	Sessions *	% New Sessions
1.	/	340	90.59%
2.	/events/	92	73.91%
3.	/collection/	39	92.31%
4.	/mediacenter/	32	68.75%
5.	/blog/	31	93.55%
6.	/page/	30	80%
7.	/landing/	25	96%
8.	/about/	24	66.67%
9.	/spiral/	23	91.3%
10.	/events	9	77.78%
	Grand total	657	85.84%
			1 - 10 / 10 /

Unique Pageviews by Exhibition

	Page Title	Unique Pagevie
1.	Mandala Lab Rubin Museum of Art	56
2.	Exhibitions Rubin Museum of Art	50
3.	Healing Practices Rubin Museum of Art	31
4.	The Tibetan Buddhist Shrine Room Rubin Museum of Art	15
5.	Tales of Muted Spirits—Dispersed Threads—Twisted Shangri-L	9
	Grand total	207

Unique Pageviews by Programs(Events)

1-5/25 < >

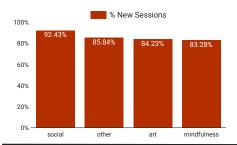
	Page Title	Unique Pagevi
1.	Events Rubin Museum of Art	67
2.	Mandala Lab Rubin Museum of Art	56
3.	Exhibitions Rubin Museum of Art	50
4.	Healing Practices Rubin Museum of Art	31
5.	K2 Friday Night Rubin Museum of Art	22

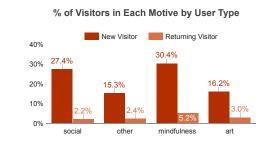
Grand total 473 1 - 5 / 86 < >

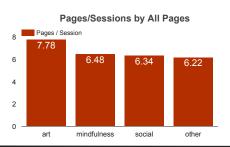


Comparison of Motivations 1

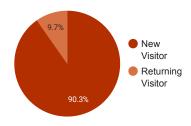
Oct 12, 2022 - Nov 30, 2022







User Type by Mandala Lab Users



CONTENT SPECIFIC COMPARISON

% of User Engagement by Motive for Podcast and Video Content

	Motivations	Sessions	Users	Avg. Session	Duration
1.	mindfulness	193	69.08%		00:03:35
2.	other	32	12.37%		00:03:06
3.	art	27	13.22%		00:02:53
4.	social	10	6.61%		00:01:26
				1 - 4 / 4	< >

Video Interactions by Motive

	Motivations	Video - Open Overlay or Play (Goal 10 Conve
1.	mindfulness	10.7%
2.	social	4.5%
3.	art	5.8%
4.	other	5.6%
	Grand total	7.1%

Engagement by Motivations on Collection Object Pages

Motivation	s Unique Pageviews •	Avg. Time on Page
1. art	70.1%	00:00:55
2. mindfulnes	s 19.3%	00:00:59
3. other	5.4%	00:00:52
4. social	5.2%	00:00:28
Grand tota	100.0%	00:00:55
		1-4/4 ()

Sessions & Session Duration by Motivations for Collection Object Pages

	Motivations	Sessions	Users	Avg. Session Duration
1.	art	8	58.65%	00:11:26
2.	other	2	9.02%	00:24:43
3.	mindfulness	2	21.8%	00:07:48
				1-4/4 < >

Video Interactions by Motive

	Motivations	Video - Open Overlay or Play (Goal 10 St
1.	mindfulness	144
2.	social	49
3.	art	41
4.	other	37
	Grand total	271
		1 - 4 / 4 💙

Page Interaction by Motive

	Motivations	Sessions	Pages / Session	Avg. Sessi	% New Sessi
1.	mindfulness	1,346	6.48	00:03:59	83.28%
2.	social	1,097	6.34	00:02:54	92.43%
3.	art	710	7.78	00:04:29	84.23%
4.	other	657	6.22	00:03:54	85.84%

1-4/4 < >

Specific Page Path 2 Interactions by Motive

	0		,		
				Motivations	s / Sessions
Page path level 2	mindfulness	social	art	other	Grand
1	453	829	388	340	2,010
/events/	247	151	93	92	583
/mediacenter/	187	10	27	32	256
/landing/	156	12	29	25	222
/page/	93	56	31	30	210
/collection/	63	7	74	39	183
/blog/	49	-	18	31	98
/spiral/	44	5	14	23	86
Grand total	1,346	1,097	710	657	3,810

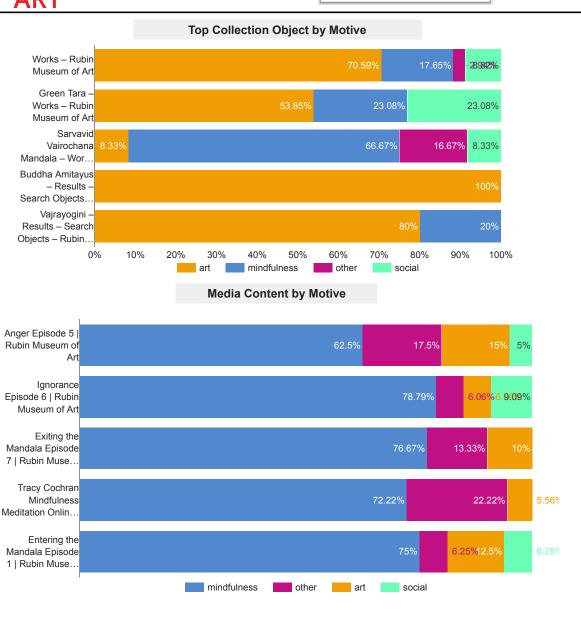
Page Interaction by Unique Pageviews & Avg. Time

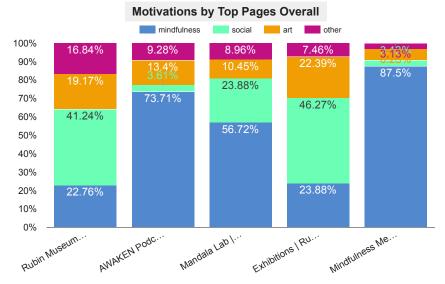
		•					Motivations / Ur	nique Pageviews	/ Avg. Tin	ne on Page
		mindfulness		social		art		other	Gra	and total
Page Title	Unique Pa	Avg. Time	Unique Pa	Avg. Time	Unique Pa	Avg. Time	Unique Pa	Avg. Time	Uniq	Avg
Rubin Museum of Art	460	00:00:22	800	00:00:19	395	00:00:25	337	00:00:32	2K	00:0
Exhibitions Rubin Mu	100	00:00:36	304	00:00:37	111	00:00:34	50	00:00:44	565	00:0
Mandala Lab Rubin	164	00:01:53	138	00:01:20	58	00:01:18	56	00:01:36	416	00:0
Events Rubin Museu	129	00:00:32	161	00:00:29	59	00:00:38	67	00:00:42	416	00:0
Plan Rubin Museum	82	00:01:12	224	00:01:05	74	00:00:43	33	00:01:05	413	00:0
AWAKEN Podcast R	238	00:00:40	28	00:00:37	40	00:00:46	32	00:00:38	338	00:0
Tickets Rubin Museu	56	00:00:35	129	00:00:52	49	00:01:38	19	00:00:27	253	00:0
(not set)	52	00:00:27	35	00:01:11	48	00:00:23	84	00:00:48	219	00:0
Healing Practices Ru	74	00:00:33	60	00:00:26	50	00:00:46	31	00:01:07	215	00:0
K2 Friday Nights - Fre	46	00:00:56	78	00:00:55	27	00:00:49	21	00:00:18	172	00:0
Results - Search Obje	23	00:00:49	7	00:00:33	104	00:00:36	11	00:00:15	145	00:0
Grand total	3.7K	00:00:43	3.1K	00:00:32	2.7K	00:00:39	1.8K	00:00:44	11.3K	00:00:39

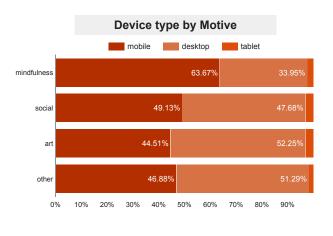


Comparison of Motivations 2

Oct 12, 2022 - Nov 30, 2022







Key Findings

Finding 1: All motivations generate session & page engagement at a comparable rate.

It appears all motives engage at a highly similar rate when comparing pages & sessions on the website. Art people have the highest pages/sessions at **7.78%**. This might be because Art visitors are viewing collection objects therefore spending more time on different collection pages. On the other hand Mindfulness visitors have the highest sessions overall on the website with **1,346**.

As you can see from the chart(Figure 2.1), the % of New Sessions is very high for all motivations. A higher percentage means less people are returning to the website to engage with the content. The data shows, mindfulness visitors have the "lowest" % of New Session at 83.28%, which means they are slightly more likely to come back based on the limited data.

Page Interaction by Motive

	Motivations	Sessio	Pages / Session	Avg. Sessi	% New Sessi
1.	mindfulness	1,346	6.48	00:03:59	83.28%
2.	social	1,097	6.34	00:02:54	92.43%
3.	art	710	7.78	00:04:29	84.23%
4.	other	657	6.22	00:03:54	85.84%

Figure 2.1: This example is a comparison of the 4 motivations by Session, Page/Session, Avg. Session time, & % New Sessions.

Finding 2: Based on the survey results which ran from Oct. 12-Nov. 30, 2022, session behavior was the highest by mindfulness and social visitors

This chart(Figure 3.1) is a comparison of session behavior by motivation within the top 5 pages.

- 41.24% of social motivated users accounted for the highest sessions with the Rubin Museum of Art home page and 46.27% for exhibition pages and the second highest at 23.88% with the Mandala Lab.
- The AWAKEN Podcast, Mindfulness Meditation Online, and Mandala Lab experienced the highest sessions from mindfulness visitors with 73.71%, 87.5%, and 56.72% respectively.
- Art users across the top 5 pages had the second lowest sessions.
- Other motivated users accounted for the lowest sessions within these pages.

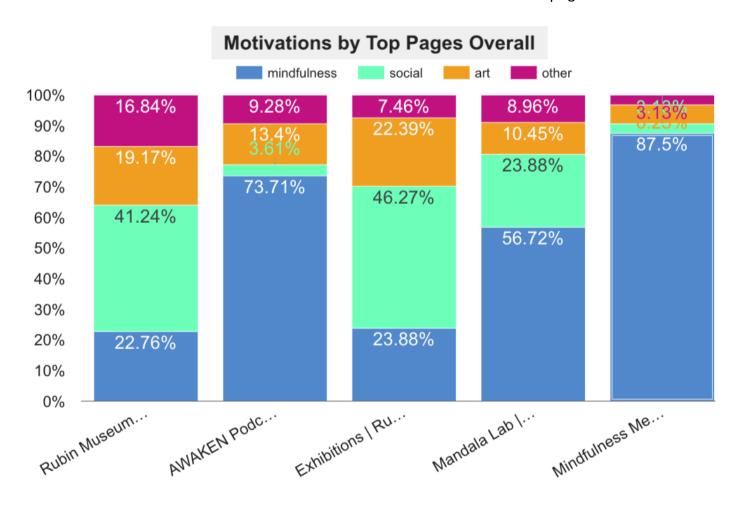


Figure 3.1: This example is a comparison of page title by top 5 sessions overall for the 4 motivations.

Finding 3: Specific page title interaction differs by motivations.

Digging deeper, our third finding focuses on specific page title interactions which differ by motivations.

- Mindfulness users engaged the most with media, events, and the mandala lab pages
- Art motivated users interacted with result-search objects & exhibitions
- Social visitors utilized the planning, exhibitions, and events pages the most
- Other motivated users visited different content such as events, exhibitions, Mandala lab, and Job pages

		Page	Interaction	n by Uniqu	e Pageview	/s & Avg. T	ime			
		Ū			Ū	· ·		nique Pageviews	/ Avg. Tim	e on Page
		mindfulness		social		art		other	Gra	and total
Page Title	Unique Pa	Avg. Time	Unique Pa	Avg. Time	Unique Pa	Avg. Time	Unique Pa	Avg. Time	Uniq	Avg
Rubin Museum of Art	460	00:00:22	800	00:00:19	395	00:00:25	337	00:00:32	2K	00:00
Exhibitions Rubin Mu	100	00:00:36	304	00:00:37	111	00:00:34	50	00:00:44	565	00:00
Mandala Lab Rubin	164	00:01:53	138	00:01:20	58	00:01:18	56	00:01:36	416	00:01
Events Rubin Museu	129	00:00:32	161	00:00:29	59	00:00:38	67	00:00:42	416	00:00
Plan Rubin Museum	82	00:01:12	224	00:01:05	74	00:00:43	33	00:01:05	413	00:01
AWAKEN Podcast R	238	00:00:40	28	00:00:37	40	00:00:46	32	00:00:38	338	00:00
Tickets Rubin Museu	56	00:00:35	129	00:00:52	49	00:01:38	19	00:00:27	253	00:00
(not set)	52	00:00:27	35	00:01:11	48	00:00:23	84	00:00:48	219	00:00
Healing Practices Ru	74	00:00:33	60	00:00:26	50	00:00:46	31	00:01:07	215	00:00
K2 Friday Nights - Fre	46	00:00:56	78	00:00:55	27	00:00:49	21	00:00:18	172	00:00
Results - Search Obje	23	00:00:49	7	00:00:33	104	00:00:36	11	00:00:15	145	00:00
Jobs Rubin Museum	10	00:00:44	6	00:03:00	12	00:00:37	41	00:02:00	69	00:01

Figure 4.1: This example displays page interaction by Motivation focusing on unique pageviews and avg. time on page.

Finding 4: There's a huge gap between new visitors and returning visitors among the four motivations.

As you can see from the chart below(Figure 5.1) mindfulness users have the greatest percentage of new visits with **30.4**% and other motivated users with the lowest at **15.3%**. On the other hand, we can see how returning visitor percentages are low. The highest was mindfulness users at **5.2**% and social users had the lowest percentage at **2.2%**.

% of visitors in each motive by user type

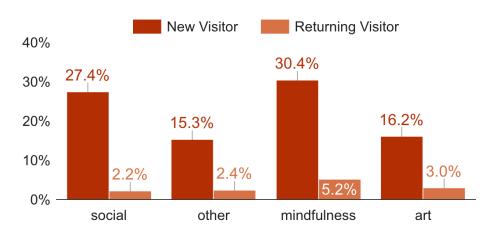


Figure 5.1: Displays the percentage of user type by motivation.

We also selected the Mandala Lab pages on their own and we found a high percentage of new visitors interacted with the Mandala related content, however returning visitors were quite low overall.

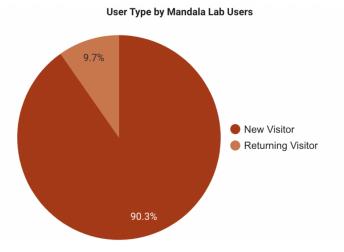


Figure 5.2: Displays Mandala Lab content interacted by New & Returning visitors.

Finding 5: Media content is popular between all motivations, especially with mindfulness visitors who interacted with podcasts and video content the most.

The chart(Figure 6.1, 6.2) compares motivations by top media content, as you can see mindfulness displays the highest percentages out of all 4 motives. The outlier appears to be social motivated users in, which exhibit the lowest or no sessions out of the 4 groups.

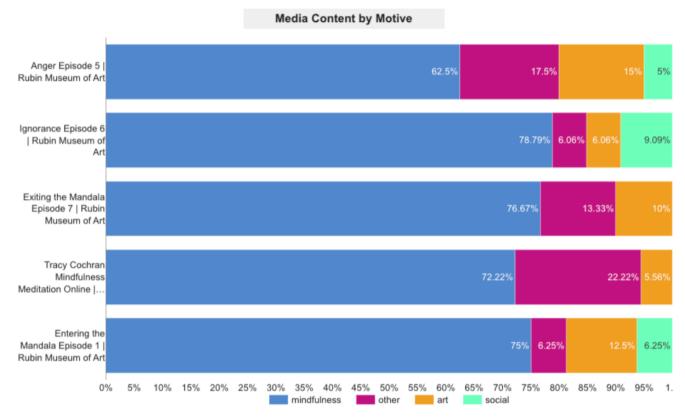


Figure 6.1: This example shows percentages of motivations by sessions & filtered by media content

In addition, the charts give another look at the breakdown of conversions for video related content by motivation type.

	Motivations	Video - Open Overlay or Play (Goal 10 Conve		Motivations	Video - Open Overlay or Play (Goal 10 St
1.	mindfulness	10.7%	1.	mindfulness	144
2.	social	4.5%	2.	social	49
3.	art	5.8%	3.	art	41
4.	other	5.6%	4.	other	37
	Grand total	7.1%	٠.	Grand total	271

Figure 6.2: Video play by motivation

Finding 6: Mindfulness users engage the website at a higher rate using mobile devices.

- We can assume mindfulness visitors use mobile devices at a higher percentage (63.67%)
 possibly because they interact with media content on the go.
- Social, Art, & Other motivations were fairly even in their use of mobile and desktop devices.

Device Category by Motivation mobile desktop tablet mindfulness 63.67% 33.95% 2.38% 3.19% 49.13% 47.68% social 44.51% 52.25% 3.24% art 46.88% 51.29% 1.83% other 0% 10% 20% 30% 40% 50% 60% 70% 80% 90% 100%

Figure 7.1: This chart shows the percentage of sessions by device category.

Finding 7: Collection object pages were most engaged by Art motivation.

The charts below(Figure 8.2,8.3) show how Art people have the highest engagement with collection objects. There is low data for social motivated users visiting objects pages. This is most likely because their purpose is to visit the museum. In addition, the Green tara was the most interacted with over the study's time period.



Figure 8.1: Green Tara - Collection Object

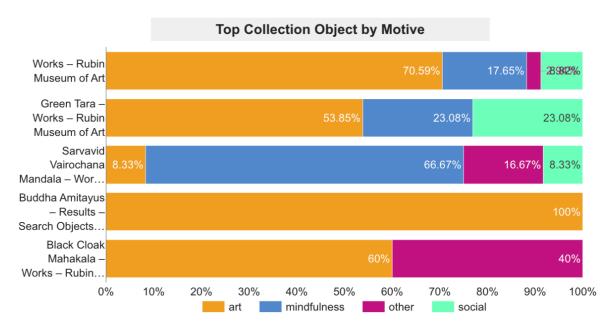


Figure 8.2: Percentages of motivations by sessions & filtered by collection object content

Engagement by Motivations on Collection Object Pages

Motivations	Unique Pageviews *	Avg. Time on Page
1. art	70.1%	00:00:55
2. mindfulness	19.3%	00:00:59
3. other	5.4%	00:00:52
4. social	5.2%	00:00:28
Grand total	100.0%	00:00:55

Figure 8.3: Interactions between motivations & collection objects

Finding 8: Social motivated visitors are more likely to use the website as a gateway to visiting the museum.

Social motivated users visited pages that are consistent with the survey's question "I am thinking of visiting the museum with my family and friends". These include Exhibitions, Planning, Tickets, Mandala Lab, K2 Friday Nights, & Events. We can also see how Tickets and K2 Friday Nights have the highest entrances when not including the home page.

User Page Interaction

	Page Title	Unique Page	Entrances	Avg. Time on Page
1.	Rubin Museum of Art	21,022	20,052	00:00:44
2.	AWAKEN Podcast Rubin Mus	4,899	4,172	00:01:12
3.	Exhibitions Rubin Museum of Art	4,835	1,423	00:00:50
4.	Plan Rubin Museum of Art	3,863	1,176	00:01:29
5.	Tickets Rubin Museum of Art	3,830	1,739	00:02:22
6.	Mandala Lab Rubin Museum o	3,443	1,362	00:02:27
7.	K2 Friday Nights - Free Admissi	3,431	1,688	00:02:14
8.	Events Rubin Museum of Art	3,283	863	00:00:45
9.	Healing Practices Rubin Muse	2,084	938	00:01:31
10.	(not set)	1,918	518	00:00:46
	Grand total	124,089	65,893	00:01:11

Figure 9.1: Social user page interaction by page title

Finding 9: Other motivated users are diverse in behavior.

The chart below(Figure 10.1) identifies the page journey for Other motivated visitors. These users engaged with a variety of pages with no clear pattern; pages include events, collection, mediacenter, blog, page (miscellaneous), and about pages. Additionally, the third column displays the lowest % new sessions were from /about/, /mediacenter/, and /events/ with 66.67%, 68.75%, 73.91% respectively.

Top 10 Page Journey

	Page path level 2	Sessions ▼	% New Sessions
1.	/	340	90.59%
2.	/events/	92	73.91%
3.	/collection/	39	92.31%
4.	/mediacenter/	32	68.75%
5.	/blog/	31	93.55%
6.	/page/	30	80%
7.	/landing/	25	96%
8.	/about/	24	66.67%
9.	/spiral/	23	91.3%
10.	/events	9	77.78%
	Grand total	657	85.84%

Figure 10.1: This example shows sessions & % new sessions by second page path of **Other** users.

Recommendations

Recommendation 1: Have the homepage personalized based on segments' sessions.

Based on the data from looker studio, sessions within the home page vary by segment motivation. The social segment has the highest sessions, while the mindfulness segment has the lowest sessions on the home page. An interesting idea would be to cater specifically to different motivations. A user can choose their reason for visiting on the home page and through this the homepage can be personalized to promote content or put the content at a primary location that would attract their attention.

When it comes to the segments, art segment people would see more collection objects and related exhibitions once they logged in to the homepage, mindfulness segment people would find more resources about meditation and mindfulness podcasts when they browse the homepage as well as Mandala Lab promotions, and social segment people would find more information about planning to visit the museum, and exhibitions details on the homepage.

Recommendation 2: Improve the re-engagement rate by promoting diverse activities.

Promoting diverse activities can improve the re-engagement rate since the returning visitor rate remains low in all segments, some handy strategies can include asking the user to subscribe to the newsletter and sending them new activities, events, and exhibitions inviting them to visit the website, hence increasing the returning user rate.

Based on the Looker studio data, social media occupies a very low percentage among other traffic sources for all segments (Figure 11.1). Utilizing social media to promote content can contribute to achieving content consumption across different platforms. For example, posting collection objects, curating podcasts regularly on Instagram to improve the re-engagement rate on the site. A curated podcast series for visitors when they navigate through the museum, or a series of podcasts spotlighting the collection objects, for example paintings, ritual objects, sculptures. Moreover, YouTube is another popular channel to improve new engagement and re-engagement on the website.

Video content and audio content always go hand in hand, generating high quality video content is essential for the user to engage more with the website. For example, the museum could create video tours of the museum which might embed VR and AR experiences so that users can merge themselves in the exhibitions whenever and wherever. Other possibilities include creating short clips for the collection objects to give users a holistic experience of the art piece not only about the appearance and the texture, but also knowing the history, culture and the spiritual context of them. In this way, people in all segments can be involved in the experience and can have takeaways they're interested in.

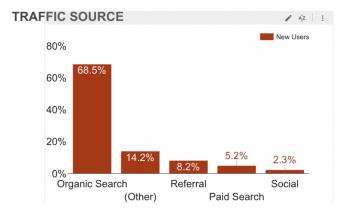


Figure.11.1 Traffic source

Recommendation 3: Make the experience of using the website content more consistent both on mobile version and desktop version.

To make the website more user friendly for users, specifically the mindfulness segment, we focused on mobile screens and made several mock-ups. As shown in figure.12.1, we simplified the menu bar on the left, added a search bar, and included a filter option for users to have the ability to search the podcast they want to listen to;

We also categorized the podcast episodes and labeled them as "Popular Now" or "Recommended for you" to give suggestions to the user. In a specific podcast series page, adding a search bar for the user to quickly find the podcast, and also listing the season order can help for a seamless and better use experience.

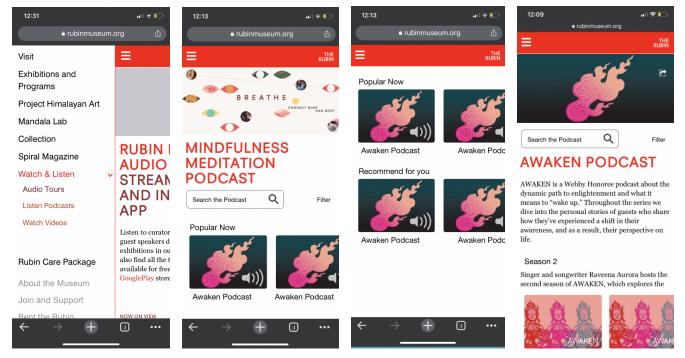


Figure 12.1. Redesign of Watch & Listen experience flows

To make the experience better between all segment users on multiple devices, the exhibition and programs page is redesigned in our mockup to streamline the browsing experience. As shown in Figure 12.2., titles of some sections and the drop down menu on the top right can cause confusion to visitors when they first log in the website and may take time for them to figure out how to find the event they're interested in. Similarly, visitors can get confused with too many filter options at one time.

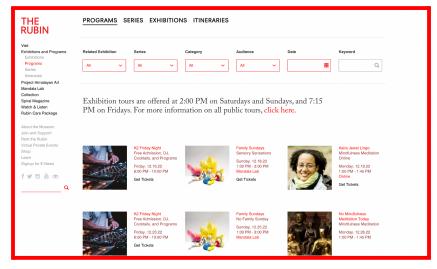


Figure 12.2. Current Exhibition and Programs page

In order to solve this issue, combining and simplifying the sections for events and exhibitions would aid in minimizing confusion. (Figure X.). Since the "itineraries" section provides customized tours and plans, we have added one sentence in our mock up in between filters and outcomes for users who are interested in customized plans.

For the filters, the series are removed and events are mainly filtered by category type, so as to improve user experience.

In addition, , we found that there is no filter and search options on video pages, it's important to add them since Rubin museum has many of videos and resources.

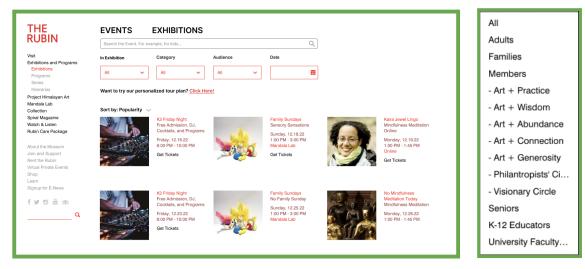


Figure 12.3. Redesign on the Exhibition and Programs page

Recommendation 4: Improving URL structure for improvement with insights

During the data collection and analysis process, we encountered some problems with URL structure. For example, /mediacenter combines both video and audio content which causes inconvenience when it comes to Google Analytics and when we want to analyze the data on video and audio separately. An example solution for this could be using: .../audio/anger-awaken-podcast instead of .../mediacenter/anger-awaken-podcast

Other than that, the difference between /Exhibition and /program are not clearly defined on Google Analytics, if possible, a reorganization of group level content could be conducted.

Recommendation 5: Technical GA Suggestions

Our last recommendation falls under the category of technology and better tracking the data on the Rubin Museum's website.

• First, audio conversion needs to be activated - there was no data with this metric which could be relevant because of the popular media content(Figure 13.1.).



Figure 13.1. Audio overlay- opened in Looker Studio

 Secondly, it would be useful to understand user's interests by motives at the keyword level. Enabling site term search on Google Analytics can help identify keywords the users are using to look for content they're more interested in.

Conclusion

During the time period Oct.12nd - Nov.30th, valuable insights are subtracted from the comparison of the four visitor motivations: *Mindfulness, Art, Social,* and *Other.* All motivations generate session & page engagement at a comparable rate, *Mindfulness* and *Social* segments occupy the higher overall sessions over the website. There's a clear difference between the most popular page among four motives visitors. *Mindfulness* visitors overwhelmingly interacted with media content, especially podcast episodes, while Collection object pages were most engaged by *Art* motivation. Lastly, there's a huge gap between new visitors and returning visitors among the four motivations.

According to the findings, some useful recommendations could be delivered as: in order to increase website engagement, creating new content specifically for Social and Art motives; to increase engagement from other motives with collection objects by introducing these pages in innovative ways. Other than that, regarding *Other* users, the encouragement for them to write in their response in the survey may be able to expand on their true motivation.

For the next steps, some insights can be conducted as further research:

- User journey path To analysis the user path and user flow on google analytics to see the overall journey the user would take from the landing page till the exit of the website;
- Returning user's behaviors Focus on the returning user's behaviors, content interaction and engagement rate to analysis the content they're interested in and they would interact with for multiple times;
- Qualitative research Since we had insights based on the quantitative research for four segments, next step could be to dig deeper into the qualitative data on user such as via interview to understand the thoughts, considerations and feelings behind their behaviors.

Appendix

Appendix 1.1: Dashboard on Looker Studio:

https://datastudio.google.com/reporting/4c57f027-3cfe-4021-a004-2a59bada253c

Appendix 1.2: % of Total Users, Sessions & Pageviews per Session for each motive

Motivations Sessions		Pages / Session	Users	
mindfulness	1354	6.51	2.22%	
social	1104	6.33	1.88%	
art	711	7.77	1.21%	
other	659	6.23	1.12%	

Appendix 2.1: % of users in each motive that engaged with "Event" and "Visit" pages

	Sessions	% of users in		% of users in	
	per motive	motive that	Sessions per	motive that	
	of Event	engaged with	motive of Visit	engaged with	
Motivations	pages	Event pages	pages	Visit pages	
mindfulness	271	2.76%	101	2.79%	
social	166	3.01%	62	3.73%	
other	101	1.17%	35	1.02%	
art	95	1.48%	34	1.54%	

Appendix 2.2: Average time that spent on "Event" and "Visit" pages

Motivations	Total "Event" Pageviews	_	Total "Visit" Pageviews	Avg. Time on Page
mindfulness	2457	0:00:50	810	0:00:53
social	2266	0:00:43	789	0:00:52
art	1173	0:00:46	346	0:01:05

other	933	0:00:54	269	0:00:36
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Appendix 2.3: % of users in each motive that engaged with mandala-lab page and healing practices page

		% of users in			% of users in	
		motive that		Healing-pr	motive that	
	Mandala-lab	engaged with	Avg. Time on	actice	engaged with	Avg. Time on
User	Pageviews	Mandala-lab	Mandala-lab	Pageviews	Healing-practic	Healing=prac
Motivations	by motive	page	page	by motive	e page	tice page
mindfulness	342	4.95%	0:01:54	155	3.77%	0:00:34
social	275	4.15%	0:01:20	134	2.50%	0:00:47
other	129	1.66%	0:01:36	123	3.11%	0:00:27
art	111	1.72%	0:01:18	66	1.58%	0:01:06